

Associate, U.S. Market Development - Coalition for Green Capital

- Location: New York City
- Contract type: Full-time
- Application deadline: Rolling basis

The Coalition for Green Capital (CGC), an independent 501c3 nonprofit focused on advancing new approaches to clean energy finance, seeks a fulltime Associate to support the organization's growth in the US. This person would take a leading role in identifying the opportunity for and establishing new clean energy finance facilities in different U.S. markets.

CGC has worked at the forefront of public-private investment in renewable energy and sustainable infrastructure for a decade, playing a key role in conceptualizing and forming Green Banks – facilities designed to accelerate clean energy market growth and investment – in states and counties around the U.S., as well as in other countries.

CGC is now embarking on an exciting growth phase, via new services as well as strategic partnerships with leading Green Banks, foundations, and nonprofits. We are looking for talented and hard-working people with 2+ years of relevant experience to help us determine where and how to establish new Green Banks and similar finance facilities around the U.S., and to then play an active role in execution.

Core responsibilities include, but are not limited to:

- Developing and executing a rigorous process for analyzing new market opportunities for CGC and Green Banks
- Leading early-stage operations of Green Banks in new geographies, including business plan creation and staffing
- Communicating the implications of market analysis and start-up activity to a wide range of stakeholders, including policy makers, investors, and foundations
- Supporting other US Green Bank program priorities such as thought leadership, communications, and fundraising

Qualifications:

- 2+ years prior experience in an analytical role, such as consulting, finance, or policy. Client- or other external-facing experience preferred
- Experience scoping and executing research projects, including experience collecting, organizing, and synthesizing qualitative and quantitative data
- Strong project management skills with proven success at meeting deadlines and adapting to shifting priorities
- Background or interest in clean energy
- Entrepreneurial attitude; comfort with the occasional ambiguity of a fast-paced and dynamic working environment; passion for creating an impact in a mission-driven environment
- Willingness to travel up to 20% to target markets and stakeholder meetings
- Four-year college degree necessary; graduate degree will be considered as an additional qualification

To submit questions or an application, please contact CGC by email at cgc@coalitionforgreencapital.com. Your application should consist of a resume and a brief cover letter highlighting your interest and background in this role. CGC will review applications on a rolling basis.

CGC is an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability status, protected veteran status, or any other characteristic protected by law. CGC is committed to building a culturally diverse workplace and strongly encourages applications from female and minority candidates.