
Project Lead: Rwanda Green Bank - Coalition for Green Capital

- Location: Kigali, Rwanda
- Application deadline: February 22, 2019
- Duration: *At least 1 year*

The [Coalition for Green Capital](#) is an international NGO based in Washington, DC that creates Green Banks around the world. A Rwandan Green Bank will expand and accelerate investment in clean energy and sustainable infrastructure to make them affordable and ubiquitous for all Rwandans. The goal is to demonstrate to the world that a rapidly growing economy built on principles of environmental sustainability can fully function on a clean power platform.

Job Description

We are seeking a Project Lead for the Rwanda Green Bank to lead the formation and launch of a Green Bank in Rwanda under a new initiative by [FONERWA](#). This person would be located in Kigali, Rwanda with some inter-continental and regional travel.

This exciting role leadership role will change energy financing in one of the most progressive and ambitious countries in Africa. Rwanda is already leader in innovative climate policy and this initiative ties into long-term goals of environmentally sustainable economic growth. As the lead developer of the Green Bank you will be creating the first Green Bank for small to mid-size African countries - creating a model that could be replicated across the continent.

Role Responsibilities

- Develop a business model for a new Green Bank in Rwanda based on CGC expertise and relevant initiatives
- Assess the market and potential investment pipeline
- Develop financing structures and facilitate partnerships with other financial intermediaries
- Raise start-up, operating and loan capital for the Green Bank, including from development partners and development finance institutions (DFIs)
- Collaborate with FONERWA, the Rwandan government, international finance sources such as DFIs or the Green Climate Fund, clean energy project developers, and other entrepreneurs in the clean energy sector
- Assist with hiring staff and building the team as needed, with a vision toward 5-10 hires over the course of 2-3 years
- Develop successful government, business and non-profit relationships in Rwanda and the greater African region with project developers and lenders in Rwanda
- Coordinate and collaborate with CGC employees and members of the [Green Bank Network](#) in order to learn best practices and obtain expertise that will help in fulfilling the mission

It is envisioned that this role could transition into a key leadership role at the new Rwanda Green Bank, depending on fit and experience.

Qualifications and Experience Required

- 3+ years of experience in a leadership role at an early-stage venture (public, private, or NGO); comfort in a fast-paced and unstructured work environment
- Experience identifying and evaluating project-specific investment opportunities
- Strong project manager
- Collaborative and clear communicator
- Background in energy and development finance preferred
- Exceptional relationship management skills; ability to gather and integrate stakeholders insights to guide the early development of the organization's mission, strategic plan, and budget.
- Willingness to travel: At least two trips a year to Europe and the United States are expected. Ad hoc trips to South Africa should also be expected, where the Development Bank of Southern Africa is creating a similar entity, the Climate Finance Facility, which was also launched with CGC's support.
- Minimum Bachelor's Degree required

Salary

The salary for this position will be in the upper range for professionals from the banking and development industries, commensurate with experience.

To Apply

To submit questions or an application, please contact CGC by email at rwanda@coalitionforgreencapital.com. Your application should consist of a resume and a brief cover letter highlighting your background and interest in this role.

Additional Information about the Coalition for Green Capital

The Coalition for Green Capital's (CGC) mission is to push clean energy investment faster, better and cheaper into existing and new markets, in the United States and in developing countries, with the goal of driving carbon fuels and inefficient energy consumption out of the market. By connecting local project demand with capital through Green Bank institutions and innovative products, CGC catalyzes public, private and mission-driven investment into clean energy projects. CGC, a 501c3 non-profit, is the leading expert and implementer of Green Banks, with a decade of work around the world that has led to over \$2 billion of clean energy investment.

CGC is an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability status, protected veteran status, or any other characteristic protected by law. CGC is committed to building a culturally diverse workplace and strongly encourages applications from female and minority candidates.