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## Coalition for Green Capital - Recruiting for Program Director, U.S. Programs

The Coalition for Green Capital (CGC), a leader in Green Banks and innovative clean energy finance, seeks an experienced clean energy consultant or finance professional to lead multiple projects advancing Green Bank development and creation in the United States.

CGC, a 501(c)(3) non-profit, has worked at the forefront of public-private investment in renewable energy and sustainable infrastructure for a decade. CGC has helped to establish multiple Green Banks in the U.S. that have driven over \$3 billion of clean energy investment. Through strong partnerships with philanthropy, state/local government, non-profit peers, and others, CGC's pipeline of state and local Green Bank projects continues to grow. The new Program Director will have primary responsibility for managing and executing Green Bank projects in these new geographies. This individual will be supported by CGC U.S. team, as well as CGC's local partners.

### **Role**

Managing Green Bank scoping projects requires both comfort with technical, financial and policy details of clean energy markets, as well as an ability to strategically manage partners and stakeholders. Tasks associated with these projects include:

- Drawing on existing market intelligence to build hypotheses of what market gaps and associated financing activities a local Green Bank should prioritize
- Interviewing dozens of market stakeholders and participants to build buy-in and validate these hypotheses
- Conducting quantitative analyses of the economic drivers of clean energy projects
- Distilling key findings into a written assessment of the Green Bank opportunity
- Communicating the implications of this assessment to a wide range of stakeholders, including policymakers, investors, and foundations
- Leading the implementation and launch of that Green Bank as needed

### **Qualifications**

- 5+ years of experience in clean energy or climate consulting, finance, research or related role or field
- Highly entrepreneurial; able to take initiative and take action without explicit direction, and comfortable operating independently in ambiguous project situations
- Highly focused on execution and output, not process
- Enthusiasm for creating an impact at a mission-driven organization
- Experience scoping and executing research projects, including experience collecting, organizing, and synthesizing qualitative and quantitative data
- Strong project management skills with proven success at meeting deadlines and adapting to shifting priorities
- Able to travel to Green Bank projects as needed
- Bachelor's degree required, master's or other advanced degree preferred but not necessary

**Location**

CGC's New York City Office

**Compensation**

In addition to base salary and bonus, benefits include medical, dental, and vision insurance, 401(k) with match, and paid family leave.

**About Coalition for Green Capital**

The Coalition for Green Capital (CGC) is a non-profit organization focused on accelerating the growth of clean energy through the creation of Green Banks.

CGC offers a unique and proven capacity as the leading creator, advocate, and expert on Green Banks since 2009 and works directly to support the formation of Green Banks with governmental and civil society partners. CGC also provides on-going consulting and guidance to operating Green Banks.

For more information, visit [coalitionforgreencapital.com](http://coalitionforgreencapital.com)

**To Apply**

To submit questions or an application, please contact CGC by email at [cgc@coalitionforgreencapital.com](mailto:cgc@coalitionforgreencapital.com). Your application should consist of a resume and a brief cover letter highlighting your interest and background for this role. CGC will review applications on a rolling basis.

CGC is an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability status, protected veteran status, or any other characteristic protected by law. CGC is committed to building a culturally diverse workplace and strongly encourages applications from female and minority candidates.